



12 July 2021

GREEN BOND ISSUANCE

INVESTOR PRESENTATION



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Prospective investors should refer to Leasys' website (<https://corporate.leasys.com/english/investor-relations>) and to the second party opinion dated 14 June 2021 (the "Second Party Opinion") for information relating to the Green Bond Framework of Leasys S.p.A. referred to herein. Sustainability has been appointed by Leasys S.p.A. to provide the Second Party Opinion. Sustainability is a provider of environmental, social and governance (ESG) research and analysis and has evaluated Leasys S.p.A.'s Green Bond Framework described in this presentation and the alignment thereof with relevant market standards, and has provided views on the robustness and credibility of the framework which views are intended to inform investors in general, and not for a specific investor.

The Green Bond Framework, the Second Party Opinion and any public reporting by or on behalf of Leasys S.p.A. in respect thereof are or will be, upon publication, available on the Issuer's website at <https://corporate.leasys.com/english/investor-relations>. None of any such public reporting, the Second Party Opinion nor the Green Bond Framework is incorporated in, and do not form part of, this presentation.

No assurance or representation is given as to the suitability or reliability for any purpose whatsoever of the Second Party Opinion or of the Green Bond Framework. The Second Party Opinion is not a recommendation to buy, sell or hold securities.

LEASYS

LEASYS' AND FCA BANK'S MANAGEMENT TEAM



Giacomo Carelli

FCA Bank S.p.A.
CEO and General Manager

Leasys S.p.A.
Chairman



Franco Casiraghi

FCA Bank S.p.A.
Deputy General Manager and CFO



Alberto Grippo

Leasys S.p.A.
CEO

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FY 2020: LEASYS AT A GLANCE (figures as at 31 December 2020)

- **Leasys is a wholly-owned subsidiary of FCA Bank SpA**, a 50 / 50 Joint Venture (JV) between FCA Italy (100% owned by Stellantis NV) and Crédit Agricole Consumer Finance (100% owned by Credit Agricole SA - CASA)
- **Established 2000**. Currently one of Europe's largest integrated Mobility & Rental operators by managed fleet
- Comprehensive mobility services (Long Term Rental / Full Service Leasing, Medium Term Rental, Short Term Rental, Car Sharing, Subscription, Fleet Management, On-Line Used Cars)
- **€3.7Bn Assets / 314,160** vehicles in fleet
- **€191M** Rental Margin
- **€87M** Net Income
- Extensive geography, operational units spreads in **12 countries across Europe**
- Leadership of Italian Market with **21.5% market share⁽¹⁾** and leading player in multiple additional jurisdictions (ES, FR, etc.)
- **811 employees across Europe**

Note: All figures except market share are reported in Leasys' consolidated financial statements.

(1) Source: Dataforce published statistics as at 31 December 2020.

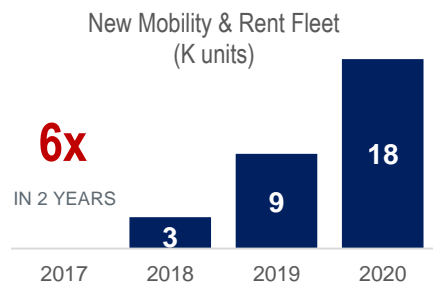
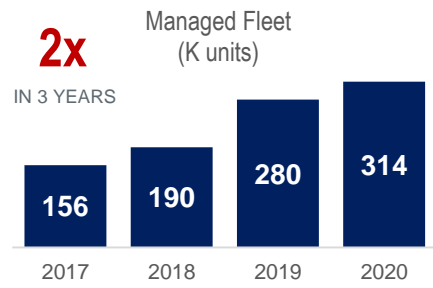
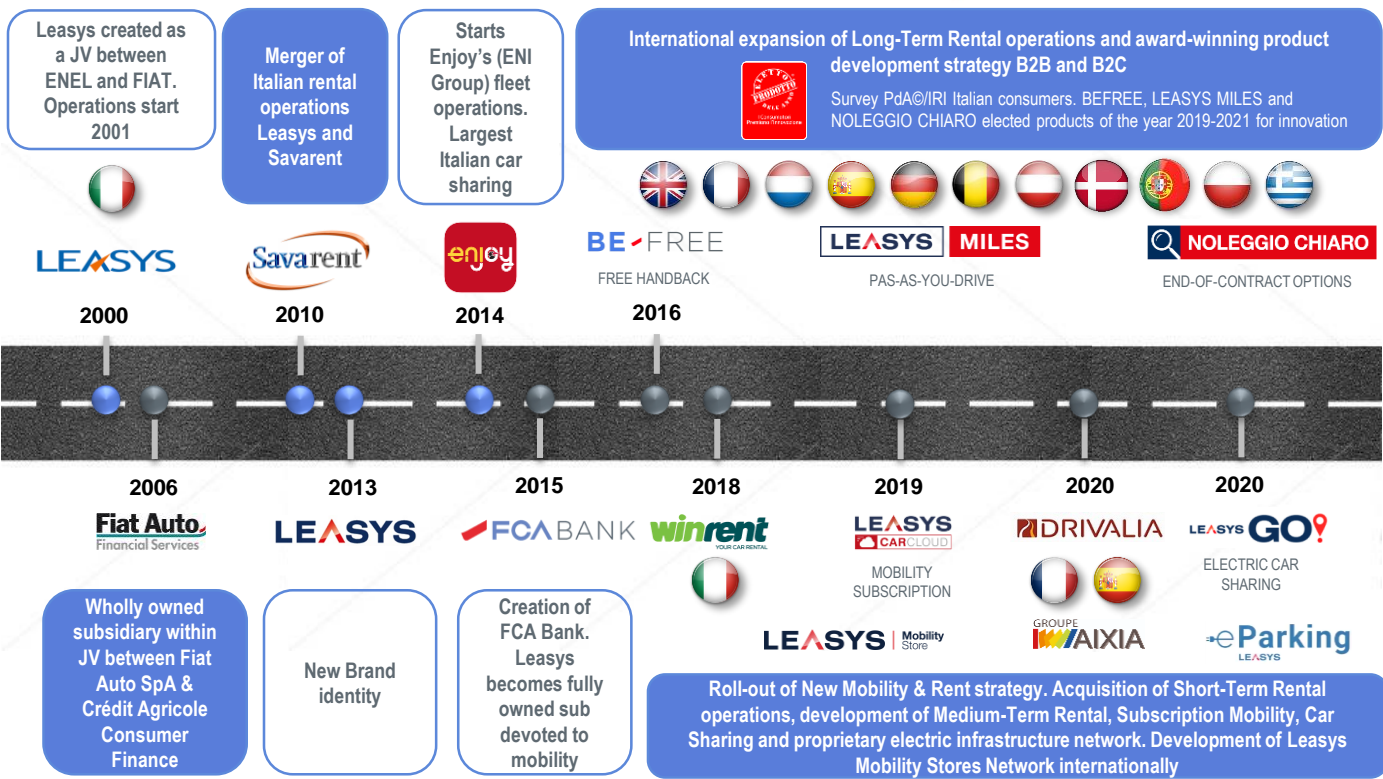
https://www.dataforce.de/it/tutte-le-notizie/comunicato-stampa-dataforce-il-noleggio-a-lungo-e-a-breve-termine-a-dicembre-2020/?nab=1&utm_referrer=https%3A%2F%2Fwww.google.com%2F.

STRATEGIC POSITIONING IN THE MOBILITY ARENA



- ▶ **Leasys' strategy consists in integrating** all activities related to mobility and operating leasing seeking to achieve greater **economies of scale** and **brand awareness**
- ▶ **Economies of scale** and **fleet optimization** are achieved through common **asset management** (funding, supply chain, fleet management, maintenance and insurance) that is operated by centralized divisions within the group, **ICT** (common IT platforms), **Sales** (organized by channel and not by product), **Remarketing / Re-renting**, **Network development**
- ▶ **Brand awareness** through a consistent strategy promoting mobility "from 1 minute to a lifetime"

HISTORICAL BACKGROUND



FY 2020: LEASYS AT A GLANCE

MULTIPLE MOBILITY SOLUTIONS



MULTIBRAND

STELLANTIS

85%

OTHER OEMs 15%

MULTICHANNEL

LONG TERM RENTAL (OPERATING LEASING)

SHORT & MEDIUM TERM, SUBSCRIPTION, CAR SHARING

29%	54%	17%	5%	30%	65%
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DEALER	DIRECT	BROKER & DIGITAL		DIRECT	BROKER & DIGITAL
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FOOTPRINT





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LEASYS CONSOLIDATED OVERVIEW

	2017	2018	2019	2020
Y/E FLEET (K UNITS)	156	190	280	314
Y/E ASSETS (€M)	2,110	2,682	3,445	3,739
AVG. ASSETS (€M)	1,908	2,321	3,002	3,368
RENTAL MARGIN (€M)	137	148	177	191
OPEX (€M)	(63)	(68)	(77)	(84)
PROFIT BEFORE TAX (€M)	65	67	90	94
NET INCOME (€M)	63	72	91	87
EMPLOYEES (UNITS)	505	617	635	811

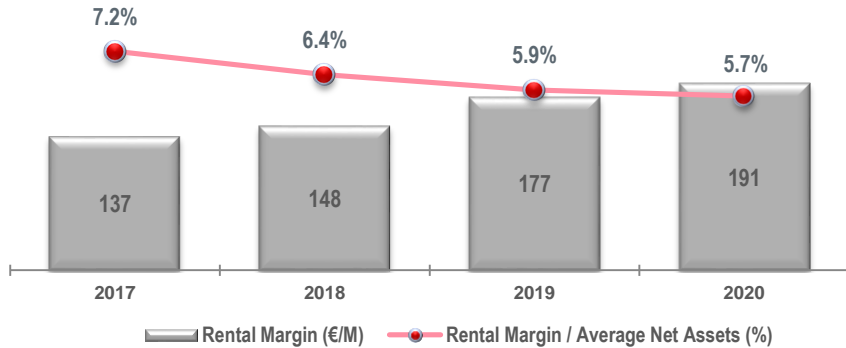
- **Resilience and continued growth** in the economic downturn of 2020
 - +12% Managed fleet (2020 vs. 2019)
 - +8% Rental Margin (2020 vs. 2019)
 - +4% Profit Before Tax (2020 vs. 2019)
- Enlarged perimeter, with 4 new countries and 2 new short/medium-term rental operations being consolidated in the Group

FY 2017-2018: Pro-forma Consolidated IAS/IFRS unaudited figures

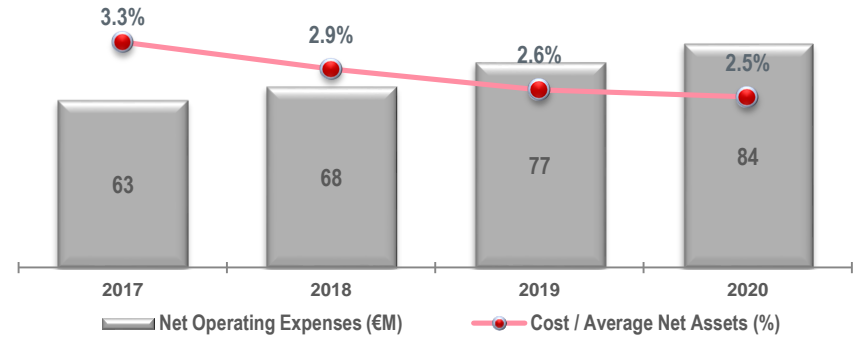
FY 2019-2020: Consolidated IAS/IFRS audited figures (see page 24 of the Leasys Consolidated Financial Statements)

ECONOMIC KPIs

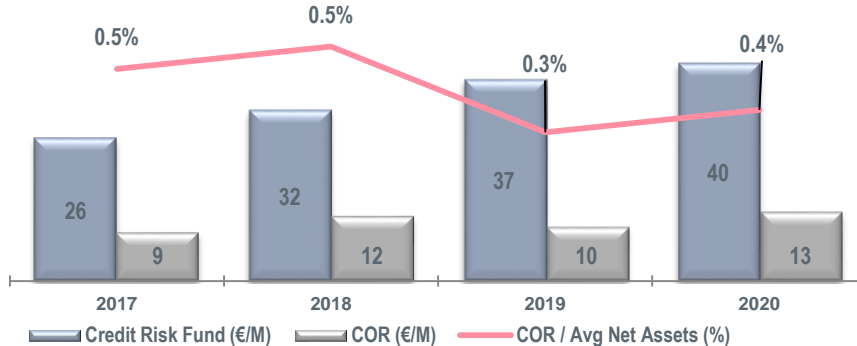
Rental Margin(€/M) & Percentage on Avg. Net Assets



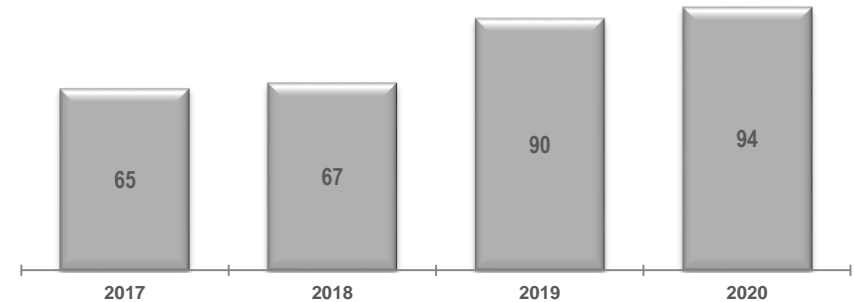
Net Operating Expenses (€/M) & Percentage on Avg. Net Assets



Credit Risk Fund, Cost of Risk (€/M) & Percentage on Average Net Assets



Profit Before Tax (€/M)



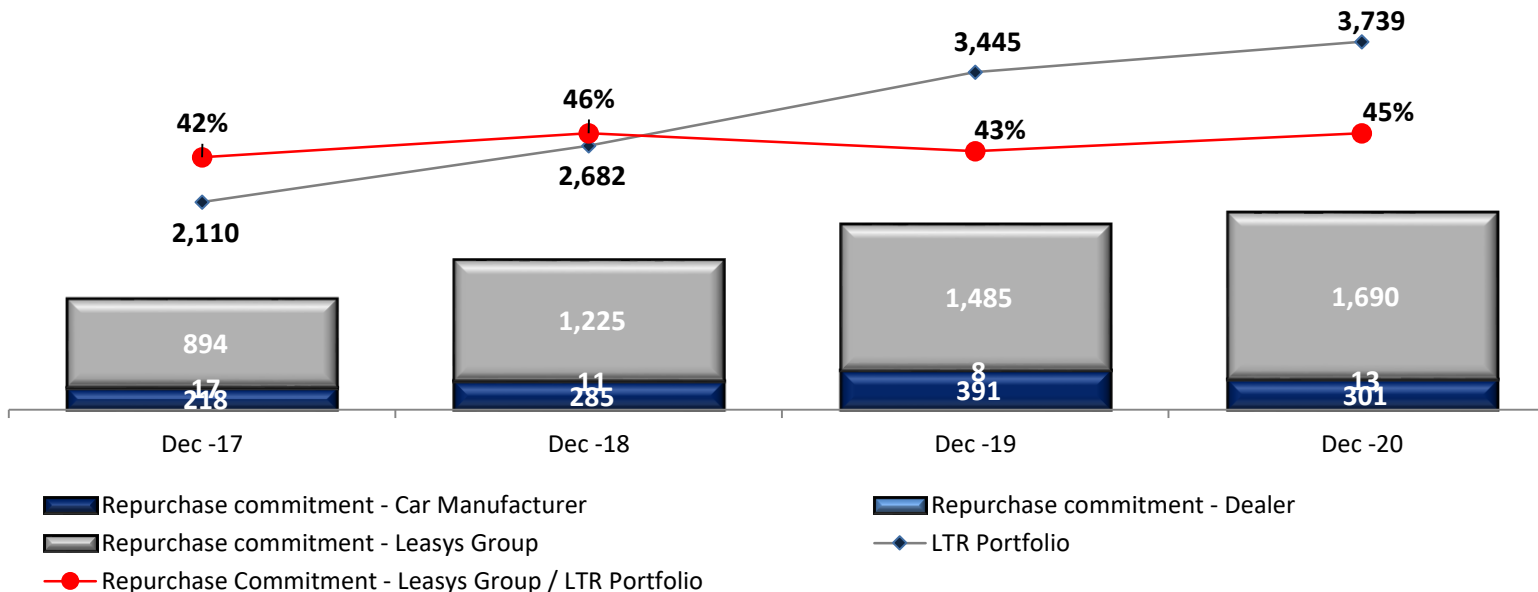
FY 2017-2018: Pro-forma Consolidated IAS/IFRS unaudited figures

FY 2019-2020: Consolidated IAS/IFRS audited figures (see page 24 of the Leasys Consolidated Financial Statements)

RESIDUAL VALUE BREAKDOWN

- Stable percentage of own residual value risk (repurchase commitment of Leasys Group) on total assets (LTR Portfolio)

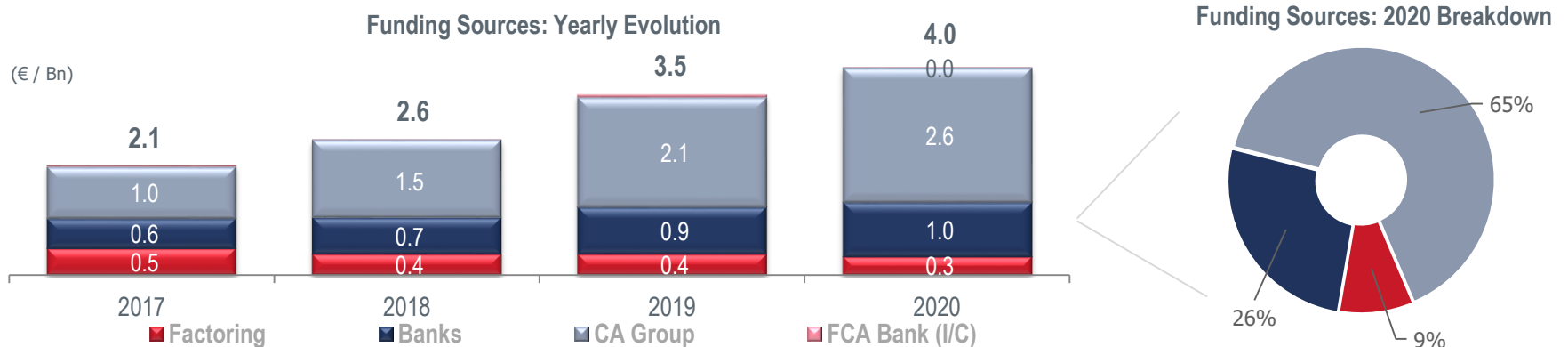
Repurchase Commitment Breakdown (€/M & Percentages)



FY 2017-2020: Pro-forma Consolidated IAS/IFRS unaudited figures

LEASYS – FUNDING SOURCES EVOLUTION

- Leasys benefits from the direct financial support of its banking shareholder Crédit Agricole S.A. (CASA), under the Funding Agreement, for the entire duration of the JV Agreement (i.e. at least until Dec.2024)
- In light of the expected growth of its business, Leasys is pursuing a funding diversification strategy aimed at strengthening its liquidity position, by approaching new investors and new markets/products
- Leasys' own rating is instrumental to support its direct access to capital markets (Bonds, Banking Facilities, Securitizations), following the model of FCA Bank



LEASYS BELONGS TO FCA BANK, A JV BETWEEN STELLANTIS AND CRÉDIT AGRICOLE

- Leasys is 100% owned by FCA Bank, which is one of the largest specialized auto finance and lease companies operating in Europe, diversified across products, geographies and brands
- FCA Bank is a 50 / 50 Joint Venture (JV) between FCA Italy (100% owned by Stellantis NV) and Crédit Agricole Consumer Finance (100% owned by Credit Agricole SA - CASA)
- Long-Term Partnership signed in December 2006 and extended thereafter until December 2024
- The JV agreement will be automatically renewed unless notice of non-renewal is provided no later than three years before end of the term (with call option by the OEM)
- A unique business model, focusing on the automotive industry and combining the commercial effectiveness of an industrial partner, with the risk discipline and financial strength of a universal banking group
- FCA Bank operates its banking business under the Italian Banking Act and is supervised by the European Central Bank as a "significant" financial institution for prudential purposes, within the framework of the Crédit Agricole Group
- Leasys is not included in the banking perimeter of FCA Bank for prudential purposes



CRÉDIT AGRICOLE S.A. SUPPORT

Both Leasys and the banking business run by FCA Bank are strategically important to Crédit Agricole S.A.:

- 18-year (so far, until 2024) relationship between Crédit Agricole S.A. and Stellantis
- Size of the investment comparable to others done by the Crédit Agricole Group in Europe
- FCA Bank Group perfectly fitting with Crédit Agricole S.A. strategic guidelines both on a geography and business standpoint
- Continuous financial support provided by the Crédit Agricole Group (namely CASA, CACF, CA Italia, CA-CIB, CACI, Caceis) to any of the FCA Bank Group subsidiaries, including Leasys, which are directly refinanced by the CA Group under a Funding Agreement regulated by the JV Agreement
- Funding provided by Crédit Agricole Group is:
 - Constant and available throughout the duration of the JV Agreement
 - Priced at market terms (on arm's length basis)
 - Sized to fulfill the needs of the company

LEASYS' FITCH RATING ALIGNED TO FCA BANK'S

LEASYS

Fitch
Ratings

✓ “BBB+” Long-term (Negative Outlook*) / “F1” Short-term

FCA BANK

MOODY'S

✓ “Baa1” Long-term (Stable Outlook) / “P-2” Short-term / “Baa1” Deposits Long-term (Stable Outlook)

S&P Global
Ratings

✓ “BBB” Long-term (Stable Outlook) / “A-2” Short-term

Fitch
Ratings

✓ “BBB+” Long-term (Negative Outlook*) / “F1” Short-term

SCOPE

✓ “A” Long-term (Stable Outlook)

(*) The Negative Outlook on both Leasys and FCA Bank mirrors that on Crédit Agricole, changed on 30 March 2020.

LEASYS



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CORPORATE SOCIAL RESPONSIBILITY STATEMENT

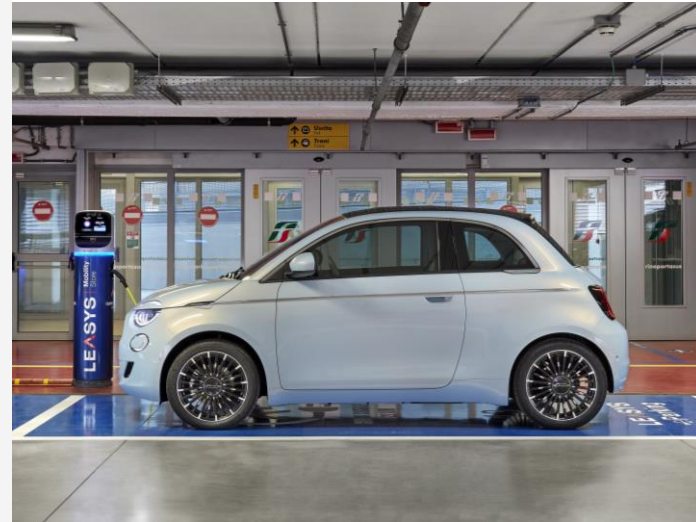
- Within the context of climate change and the challenges it represents globally, Leasys believes that the mobility industry has a responsibility to minimize its CO2 footprint
- With a fleet of 314,160 vehicles under management (as at 31 Dec. 2020), we feel the responsibility to lead the transition towards a more sustainable mobility system and as such Leasys has defined a comprehensive ESG Policy, adopted by the Company's Board of Directors in April 2021
- Leasys' strategy to accelerate this transition is based on three key elements designed to stimulate demand for Plug-in Hybrid Electric Vehicles (PHEV) or fully Battery Electric (BEV) powertrains:
 - Invest in the development of **electric recharge infrastructure** to address range-anxiety of customers
 - Invest in the development of **products tailored to those customers approaching the new electric technologies for the first time** and that need to be comforted through mobility offers designed to facilitate the experience
 - Invest in the development of products tailored to the needs of **customers that are looking to transition to electric mobility structurally** and require bespoke products and services to ensure this is effective
- Through its strategy Leasys ultimately aims to contribute to the achievement of the United Nations Sustainable Development Goals insofar as they underpin, directly or indirectly, advances in Good Health and Well-Being (SDG3), Decent Work and Economic Growth (SDG8), Industry Innovation and Infrastructure (SDG9), Sustainable Cities and Communities (SDG11), Responsible Consumption and Production (SDG12) as well as Climate Action (SDG13).



LEASYS' SUSTAINABILITY PROGRAMS FOR LOW-EMISSION MOBILITY

Leasys recognizes the specific needs of consumers looking to a **transition from internal combustion engines to electric powertrains** and embraces the challenge, supporting this transition through **innovative products and services** that respond to those emerging needs, as well as helping to **develop the infrastructure** required to achieve the transition. In order to achieve such transition, Leasys is targeting:

- Development of **electrified parking facilities** installing up to 3,000 charging points across Europe by the end of 2022
- Deployment of an inclusive product development strategy with an offer tailored to foster sustainable mobility through **innovative products and services** promoting:
 - Flexible offers to enable customers to modify their choices in line with evolving needs (e.g. flexibility of duration including for electric vehicles)
 - Flexible monthly rentals **priced on actual distance driven**;
 - Flexible use and vehicle selection through **subscription programs** (including to PHEV and BEV technology)
 - **fully electric free-floating car-sharing (LeasysGO!)**;
 - Responsible **life-cycle management** of vehicles through **rental offers of certified used units**
 - Effective maintenance of vehicles to ensure continued performance (including safety and emissions) through contract life-cycle
 - **Transition to electric powertrains** through dedicated services



LEASYS' SUSTAINABILITY PROGRAMS FOR ENVIRONMENTAL RESPONSIBILITY

Leasys feels the responsibility to lead the environmental transition. With the ultimate aim to help create a healthier and more sustainable future, **Leasys adopts business conduct and practices that underpin its environmental responsibility by:**



- Electing to locate its European Headquarters in Rome at **new facilities of the highest LEED Platinum⁽¹⁾ environmental standards**, with estimated energy consumption savings of 25%, 11% less water consumed and 34% lower CO₂ emissions⁽²⁾
- Investing to equip key office locations⁽³⁾ with **electric re-charge infrastructure**, free of charge, to promote adoption of PHEV and BEV powertrains by resident staff and visitors
- Targeting a **50% mix of electrified or electric vehicles** (Mild Hybrid vehicles or MHEVs, PHEVs, BEVs) within the New Mobility & Rent fleet (short & medium term rental, subscription & sharing) by the end of 2022
- Expanding 100% Electric Car Sharing program **LeasysGO!** to reach up to **1,200 fully electric vehicles by the end of 2022**
- **Advocating for the transition to low-emission mobility:** to contribute to the debate relative to minimizing the impact of automotive emissions on the climate and quality of air

(1) LEED (Leadership in Energy and Environmental Design) is the most widely used green building rating system in the world. It provides a framework for healthy, highly efficient and energy-frugal green buildings. LEED certification is a globally recognized symbol of sustainability achievement and leadership, managed by the US Green Building Council www.usgbc.org

(2) www.usgbc.org citing "Re-Assessing Green Building Performance: A Post Occupancy Evaluation of 22 GSA Buildings", Kim M. Fowler. Emily M. Rauch. Jordan W. Henderson)

(3) Where this is viable based on each location's specific circumstances

LEASYS' SUSTAINABILITY PROGRAMS FOR SOCIAL RESPONSIBILITY

Employer to 811 staff across Europe (as at 31 Dec. 2020), **Leasys feels responsible** for and has the opportunity to contribute to the societal wellbeing of its staff and that of the communities it serves.

To act on its social responsibility **Leasys adopts a variety of measures to promote ethical business conduct, a diverse and inclusive workplace and clear, transparent communication to consumers and the investor community.**

- Maintaining Leasys' **Code of Conduct** updated and relevant, embedding it in the process of onboarding new staff and circulating updates to existing staff when applicable
- Providing **working conditions** designed to attract, retain and motivate staff
- Adopting a structured process for the development of New Products and Activities (NPA) designed to ensure, amongst other aspects, **relevance of offer for the target customers** as well as compliance with all applicable regulation and clarity of communication
- Training commercial staff on products' characteristics in the effort to promote **clear and transparent communication** with customers
- Adopting Policies and Procedures designed to ensure **completeness and clarity of Customer communication** at each stage of the process
- Implementing business-relevant **charitable initiatives** benefitting the communities in which Leasys operates





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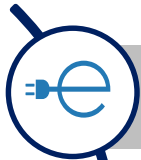
LEASYS' GREEN BOND FRAMEWORK

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GREEN BOND PROGRAM – RATIONALE



Align funding strategy with mission, sustainability strategy and objectives



Diversify Leasys' sources of financing, targeting investments towards low carbon transportation



Contribute to the development of the Green Bond market adhering to the most advanced market standards

OVERVIEW OF LEASYS' GREEN BOND PROGRAM

- LEASYS Green Bond framework is aligned with the four core components of the ICMA Green Bond Principles (2021)



- Two green categories of eligible projects:
 - Eligible Vehicles
 - Eligible infrastructure being charging points for electric vehicles
- Leasys' Finance Department oversees the process for evaluating and selecting eligible green assets on an annual basis, with allocation of proceeds on a monthly basis
- Intention to allocate net proceeds within 2 calendar year
 - Look-back period of 2 calendar years applied for refinancing
- Allocation and impact reporting available at least once a year until full allocation

External verification

- Sustainalytics has provided a second party opinion on LEASYS Green Bond Framework
- Leasys is committed to an independent auditor's verification on the allocation of the Green Bond proceeds on an annual basis until full allocation of proceeds.



LEASYS' GREEN BOND FRAMEWORK (1/2)

Use of Proceeds

An amount equal to the net proceeds of the Notes under this Green Bond Framework will be allocated to the financing or refinancing of **Eligible Vehicles** and **Eligible Infrastructure** (the "Eligible Green Portfolio").

- **Eligible Vehicles** means a selected pool of vehicles that are purchased by Leasys Group and that comply with the following criteria:
 - Vehicles with zero tailpipe emissions (i.e. electric vehicles, fuel cells vehicles, hydrogen vehicles);
 - Vehicles with emission intensity lower than 50 gCO₂e/km until 2025, and 0 gCO₂e/km from 2026 onwards
- **Eligible Infrastructure** means the investment made by Leasys Group to develop a network of charging points for electric vehicles

Project Selection and Evaluation

Leasys' Finance Department will monitor the selection of Eligible Green Portfolio on an annual basis. Eligible Vehicles and Eligible Infrastructure will be identified within the assets monitored by Leasys' Finance Department

Leasys' Finance Department will check the compliance of the selected Eligible Green Portfolio with the eligibility criteria defined in the Framework and will be responsible for approving allocations of net proceeds on a **monthly** basis

Leasys will consider, for the purpose of this allocation, refinancing of the Eligible Green Portfolio originated in the two preceding calendar years from the date of the issuance

Management of proceeds

The net proceeds of any Green Bond will be managed on a portfolio basis by Leasys' Finance Department. An amount equivalent to the Green Bond net proceeds will be used to finance the purchase of Eligible Vehicles and Eligible Infrastructure which are part of the Eligible Green Portfolio.

The amount of net proceeds which cannot be allocated to the Eligible Green Portfolio as at the issuance date will be deposited on the Leasys' bank accounts. Such cash position will be used to finance the Eligible Green Portfolio originated by Leasys after the issuance date

Leasys will make its best efforts to allocate the net proceeds in full within two calendar years from the date of issuance; and thereafter to ensure the Eligible Green Portfolio in its assets be at least equal to the net proceeds until the maturity of the Green Bond

LEASYS' GREEN BOND FRAMEWORK (2/2)

Allocation and Impact reporting

Allocation report

Leasys's allocation report will provide the following information:

- List of outstanding Green Bonds
- Total amount of the Eligible Green Portfolio
- Breakdown of the amount of proceeds allocated by eligible category (Eligible Vehicles and Eligible Infrastructure)
- Amount of unallocated proceeds (if any)
- Share of financing and refinancing

Impact report

On an annual basis and until the full allocation of the proceeds, Leasys will provide an impact report on the share of the Eligible Green Portfolio allocated to outstanding Green Bonds.

The impact reporting will provide the following indicators:

- Number and type of vehicles purchased
- Number of charging points installed
- Estimate of annual GHG emissions avoided

The impact report will include information on the methodology and assumptions used to evaluate Leasys' estimate of GHG emissions avoided

EXTERNAL REVIEW

Evaluation Date	June 14, 2021
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Issuer Location	Turin, Italy
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Evaluation Summary

Sustainalytics is of the opinion that the Leasys S.p.A Green Bond Framework is credible and impactful and aligns to the four core components of the Green Bond Principles 2021. This assessment is based on the following:



USE OF PROCEEDS The eligible category for the use of proceeds, Clean Transportation, is aligned with those recognized by the Green Bond Principles. Sustainalytics considers that investments in the eligible category will lead to positive environmental impacts and advance the UN Sustainable Development Goals, specifically SDG 11.



MANAGEMENT OF PROCEEDS Leasys' process for management of proceeds is overseen by the Company's Finance Department. Leasys is committed to allocate bond proceeds within two full calendar years from the date of issuance. Pending allocation, unallocated proceeds will be temporarily deposited on Leasys bank accounts and held in cash. This is in line with market practice.



PROJECT EVALUATION / SELECTION Leasys' internal process in evaluation and selecting projects is managed by its Finance Department ("the Department"). On an annual basis, the Department will review and select eligible assets according to the criteria established in the Framework. The Department will also approve allocations of net proceeds on a monthly basis. Sustainalytics considers this process to be in line with market practice.



REPORTING Leasys intends to report on allocation of proceeds on its website at least on an annual basis until full allocation. The allocation report may include total amount of eligible portfolio, share of financing vs. refinancing, allocation breakdown by eligible category, outstanding Green Bond list and amount of unallocated proceeds. In addition, Leasys is committed to reporting on relevant impact metrics. Sustainalytics views Leasys' allocation and impact reporting as aligned with market practice.

A man in a dark jacket and khaki pants is riding a black Helbiz e-scooter on a paved sidewalk. To his left, a dark grey Jeep SUV is parked with a yellow charging cable plugged into its rear. To his right is a blue and white Leasys charging station with a digital display and a yellow charging cable. In the background, there are orange and white bicycles parked in a rack. The scene is outdoors with trees and a building in the distance.

INTRODUCING LEASYS

CREDIT UPDATE

CORPORATE SOCIAL RESPONSIBILITY

LEASYS' GREEN BOND FRAMEWORK

POTENTIAL BOND ISSUE SUMMARY

PORTFOLIO ANALYSIS

SUPPORTING MATERIAL

THE OFFERING: LEASYS DEBUT EUR GREEN BOND

Issuer	Leasys S.p.A.
Expected Rating	BBB+ by Fitch
Status	Senior, unsecured notes, RegS Bearer, NGN
Use of Proceeds	Finance or refinance environmental and green new and / or existing businesses and projects whose activities meet the eligibility criteria detailed in Leasys' Green Bond Framework
Currency	EUR
Tenor	[up to 3]-year
Size	EUR 500m "no-grow"
CoC / Par Call	Change of Control @ 100% / [•] month par call
Joint Bookrunners	BofA Securities, CACIB, Citi, Goldman Sachs International, IMI - Intesa Sanpaolo, UniCredit



INTRODUCING LEASYS

CREDIT UPDATE

CORPORATE SOCIAL RESPONSIBILITY

LEASYS' GREEN BOND FRAMEWORK

POTENTIAL BOND ISSUE SUMMARY

PORTFOLIO ANALYSIS

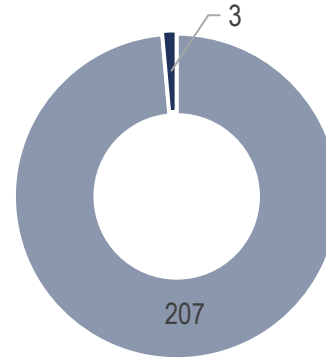
SUPPORTING MATERIAL

LEASYS

PORTFOLIO ANALYSIS – GLOBAL OVERVIEW

- Eligible assets include:
 - Vehicles with emission intensity lower than 50g CO₂/km
 - Infrastructure: investment made by Leasys Group to develop a network of charging points for electric vehicles

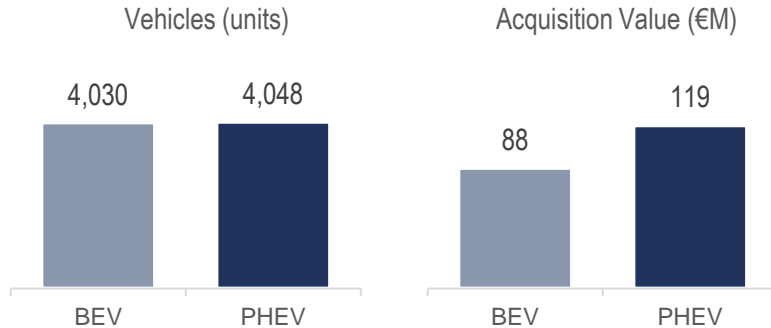
Note:
 BEV = Battery Electric Vehicle
 PHEV = Plug-in Hybrid Electric Vehicle



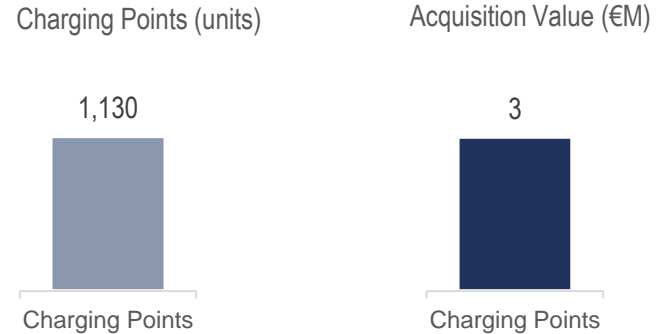
Acquisition value of Eligible Assets - €M (30 June 2021)

- Vehicles
- Infrastructure

Eligible Vehicles – 30 June 2021



Eligible Infrastructure – 30 June 2021





INTRODUCING LEASYS

CREDIT UPDATE

CORPORATE SOCIAL RESPONSIBILITY

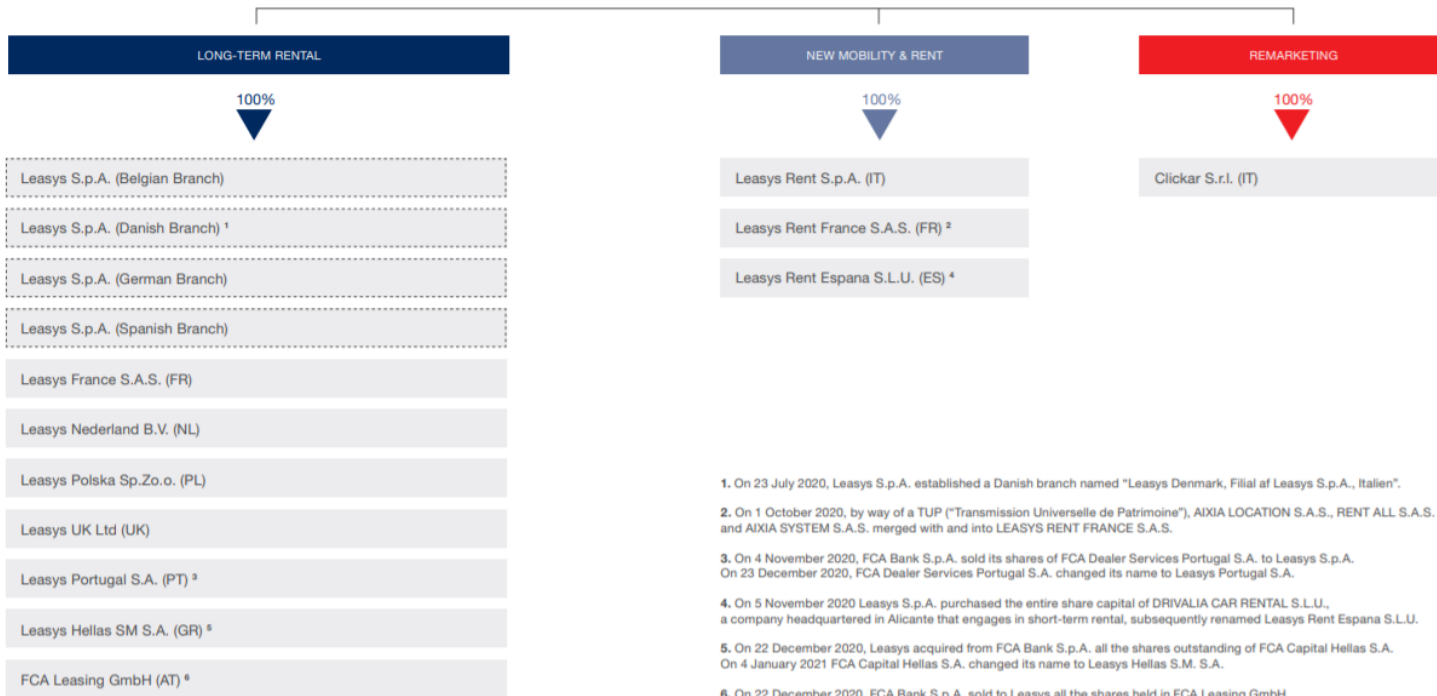
LEASYS' GREEN BOND FRAMEWORK

POTENTIAL BOND ISSUE SUMMARY

PORTFOLIO ANALYSIS

SUPPORTING MATERIAL

GROUP STRUCTURE (AS OF 31 DEC '20)



1. On 23 July 2020, Leasys S.p.A. established a Danish branch named "Leasys Denmark, Filial of Leasys S.p.A., Italien".

2. On 1 October 2020, by way of a TUP ("Transmission Universelle de Patrimoine"), AIXIA LOCATION S.A.S., RENT ALL S.A.S. and AIXIA SYSTEM S.A.S. merged with and into LEASYS RENT FRANCE S.A.S.

3. On 4 November 2020, FCA Bank S.p.A. sold its shares of FCA Dealer Services Portugal S.A. to Leasys S.p.A. On 23 December 2020, FCA Dealer Services Portugal S.A. changed its name to Leasys Portugal S.A.

4. On 5 November 2020 Leasys S.p.A. purchased the entire share capital of DRIVALIA CAR RENTAL S.L.U., a company headquartered in Alicante that engages in short-term rental, subsequently renamed Leasys Rent Espana S.L.U.

5. On 22 December 2020, Leasys acquired from FCA Bank S.p.A. all the shares outstanding of FCA Capital Hellas S.A. On 4 January 2021 FCA Capital Hellas S.A. changed its name to Leasys Hellas S.M. S.A.

6. On 22 December 2020, FCA Bank S.p.A. sold to Leasys all the shares held in FCA Leasing GmbH.



LEASYS MOBILITY STORE: ONE-STOP SHOP FOR ALL MOBILITY NEEDS



LEASYS | Mobility Store

Mobility Shop serving as personal first touch-point for our clients' base, combining flexible solutions with financial innovation



FLEXIBILITY



SHORT TERM



LONG TERM



MID TERM
SUBSCRIPTION



CAR SHARING
PEER-TO-PEER



E-MOBILITY



ONLINE SALES






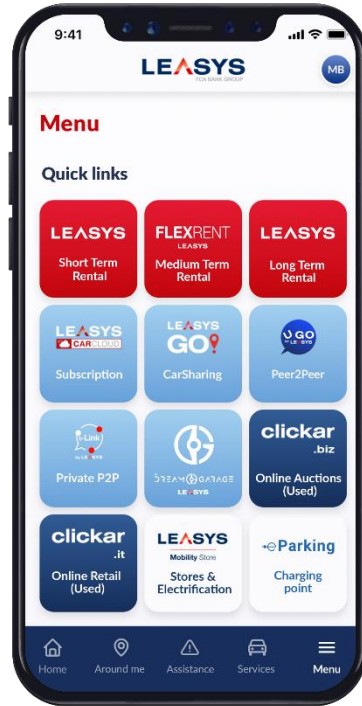
FINANCIAL & INSURANCE
SERVICES

INNOVATION

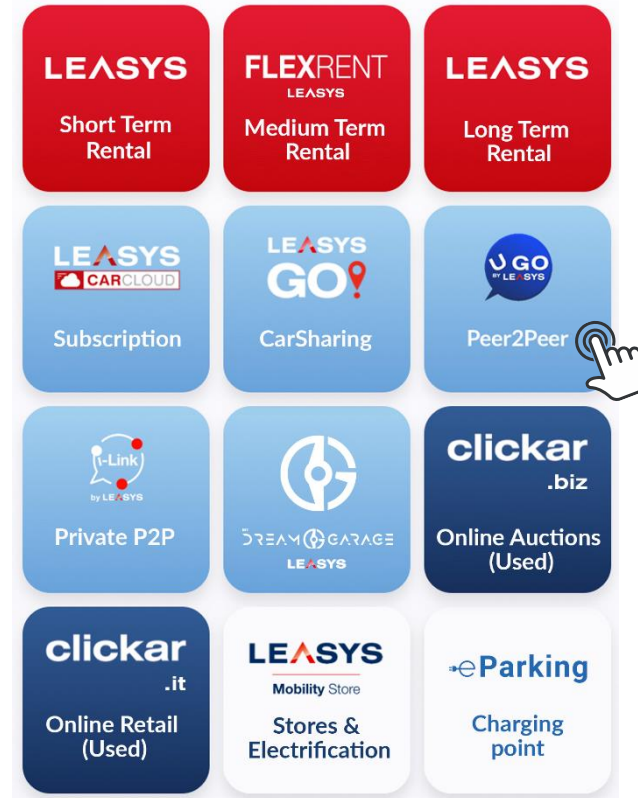
LEASYS

LEASYS APP: OFFER INTEGRATION

-  E-Mobility Store
-  Single Sign-on
-  Multi-platform



Quick links



LEASYS 4-PRONGED STRATEGY FOR ELECTRIC TRANSITION



eParking LEASYS

1

A proprietary e-charging network of parkings available at the Leasys Mobility Stores exclusively for Leasys' customers



Included

2

Complementary offer of cable for public re-charge included in all LEV rental offers



E-Mobility Card 3

Complementary Leasys e-Mobility card for free re-charges at LMS as well as enabling public re-charges



UMOVE

4

Localize Leasys e-Parking on the web or through the Leasys UMOVE APP

PAN-EUROPEAN PRODUCT FOR PRIVATE CUSTOMERS

BE

FREE

BE

FREEPRO

Be free changed the concept of flexibility in the rental sector creating the first rental product for private individuals

FREEDOM

Free to exit after 18 – 20 month without penalties

PEACE OF MIND

All services included, 0% deposit



PAY PER USE FOR PRIVATE, SMES & FREELANCERS

COSTO
A KM
0.09€
1.000 KM
GIÀ INCLUSI



LEASYS

MILES

Leasys' **Pay per Use** product

EFFICIENT

Pay only the Kms really driven by the customer

CUSTOMIZABLE

Possibility to choose between full insurance cover and light cover

CONVENIENT

1,000 free Km included in the offer

LEASYS MILES

L'ÉLECTRIQUE À PORTÉE DE MAIN
DÈS **99€/MOIS SANS APPORT***

Découvrez dès maintenant une nouvelle expérience de conduite en réservant la Nouvelle 500 France Edition avec l'offre LLD sur-mesure Leasys Miles sur 48 mois.

[DÉCOUVREZ L'OFFRE](#)



LEASYS

LEASYS NEW LEV PRODUCT

New long term rental product dedicated to LEV vehicles

 **UNLIMITED**

**Unlimited miles &
Unlimited recharges.
To keep you going.**

Rent your electric car or plug in hybrid with Leasys Unlimited.
One instalment includes all services and unlimited recharges.

[DISCOVER MORE](#)



Product features



ZERO DOWN PAYMENT



FIX INSTALLMENT FOR 36
MONTH



UNLIMITED KM



ALL SERVICES
INCLUDED



E-MOBILITY
CARD



UNLIMITED FREE
RECHARGING



CHARGING
CABLE



LEASYS UMOVE
APP



LEASYS

LEASYS GO! EXPANSION



The new free floating 100% Electric Car Sharing combines all the benefits of electric driving with the ones of the shared economy



TURIN
2020



MILAN
2021



ROME
2021



LYON
2021



VALENCIA
2021

SUBSCRIBE



Annual
subscription

REGISTER



Monthly Fee
120 min/month
at €19,99

GO!



- Currently (July 2021) available in Turin, Milan and Rome
- Buy the annual registration on Amazon for €19.99
- Convert it onto the new LeasysGO! digital platform
- Book the car and drive!

available at amazon

SUBSCRIPTION MOBILITY

PRODUCT TYPE	Subscription
USE	Prepaid
ONLINE SHOP	Amazon + carcloud.leasys.com
ENTRY FEE	From 199€ to 249€
MONTHLY FEE	from 279€ to 1599€
DURATION	From 1 to 12 months

The first **mobility subscription**.
Available through Amazon. Mobility wherever you are:
drop off at one Mobility Store and collect from any other



FREE
Unlimited
vehicle
changes



EASY
Unsubscribed
at any time



FLEXIBLE
Subscribe to
YOUR "Cloud"



**PRICE
LOCKED**
for 12 months



**100%
DIGITAL**
All online,
from start
to finish



available at **amazon**



ECONOMICS BY BUSINESS LINE

€/M	LONG TERM RENTAL		MOBILITY & RENT		REMARKETING		TOTAL	
	2019	2020	2019	2020	2019	2020	2019	2020
RENTAL MARGIN	157,5	167,9	9,4	22	10,0	0,8	176,8	190,6
OPEX	-70,1	-73,8	-6,3	-9,7	-0,8	-0,7	-77,2	-84,3
COST OF RISK	-9,9	-12,6	0,0	-0,2	0,0	0,0	-9,9	-12,9
PROFIT BEFORE TAX	77,5	81,7	3,1	12	9,2	0,1	89,8	93,8
INCOME TAXES	1,5	-3,4	-1,0	-3,3	0,2	0	0,8	-6,6
NET INCOME	79,0	78,4	2,1	8,7	9,4	0,1	90,5	87,1
AVG NET ASSETS	2,884	3,108	67	197	51	63	3,002	3,368
Y/E NET ASSETS	3,251	3,445	128	233	66	61	3,445	3,739

FY 2019-2020: Consolidated IAS/IFRS audited figures (see page 26-27 of the Leasys Consolidated Financial Statements)